

City of Hesperia STAFF REPORT



DATE: June 16, 2026
TO: Mayor and Council Members
FROM: Rachel Molina, City Manager
BY: Casey Brooksher, Assistant City Manager
Rita Perez, Deputy Human Resources/IT Director
SUBJECT: Amend Contract with Konica Minolta Business Solutions

RECOMMENDED ACTION

It is recommended that the City Council authorize the City Manager to amend the current contract with Konica Minolta Business Solutions by \$49,000, for a revised total not-to-exceed amount of \$326,480, for the completion of the five-year lease agreement ending in February 2027.

BACKGROUND

At the December 21, 2021, Council meeting, the Council approved a \$277,480 contract for the replacement of City-wide copier multi-function printers (MFP). The original contract included a cost-per-copy (CPC) pricing module, a support and maintenance agreement, and a supply agreement for \$55,496 per fiscal year.

ISSUES/ANALYSIS

Staff identified the number of prints for each MFP to calculate the CPC pricing module for the five-year lease agreement presented at the December 21, 2021, City Council meeting. Funding in the amount of \$55,496 was included in each fiscal year to cover the cost of the CPC pricing module. Since then, the City has seen an uptick in use of the MFPs due to their reliability for high-volume printing, which has increased the total number of prints and raised the CPC, resulting in an average yearly cost of \$64,000 over the last four years. The increase to the contract will cover the remaining eight months of the lease agreement with Konica Minolta.

CITY GOAL SUPPORTED BY THIS ITEM

Organizational Health- Foster a high-performing organization that provides opportunities for professional growth

FISCAL IMPACT

Funding is included in the annual FY 2026-27 Information Technology operating budget.

ALTERNATIVE(S)

1. Provide alternative direction to staff.

ATTACHMENT(S)

None