

# City of Hesperia

## STAFF REPORT



**DATE:** September 6, 2022

**TO:** Mayor and Council Members  
Chair and Board Members, Hesperia Water District

**FROM:** Nils Bentsen, City Manager

**BY:** Jeremy McDonald, Director of Public Works  
Robert Worby, Fleet/Warehouse Supervisor

**SUBJECT:** Vehicle Procurement – Six Mid-Size Trucks

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### RECOMMENDED ACTION

It is recommended that the City Council and Board of Directors of the Hesperia Water District (HWD) authorize the City Manager to approve the procurement of six (6) 2023 Ford 4 x 4 trucks and enter into an agreement with Fairview Ford in the not-to-exceed amount of \$194,412.

### BACKGROUND

The Fiscal Year (FY) 2022-23 Budget includes funding for the replacement of six vehicles (Code Enforcement Program, Street Maintenance Division, and Water Production Program). These existing units have reached the end of their useful lifespan as annual costs attributed to maintaining assets exceed salvage value. The current three (3) trucks in the Water Division were purchased in 2005 and 2006, and each have over 116,000 miles; the Street Division truck was purchased in 2006, and has a faulty transmission needing to be replaced, with over 124,000 miles. The two additional trucks are for new positions that were added at the end of FY 2021-22 within the Code Enforcement Program.

### ISSUES/ANALYSIS

The Public Works Division released a formal request for bid (RFB) on Thursday, July 28, 2022, soliciting bids from vendors both locally and out of the area to maximize bid response. A public bid opening was held on Tuesday, August 16, 2022, and two responses were received including Victorville Chevrolet. Vendors who did not respond include Victorville Motors, Mountain View Chevrolet, Valley Hi Toyota, Valley Hi Honda, Valley Hi Nissan, Rotolo Chevrolet, Greiner GM, Sunland Ford, Moss Brothers Chrysler Dodge Jeep Ram, and Mark Christopher Chevrolet. Staff recommends awarding the bid to Fairview Ford who has been deemed to be the lowest responsive/responsible vendor.

### FISCAL IMPACT

Funding for the purchase of the replacement vehicles has been included in the FY 2022-23 Operating Budget.

### ALTERNATIVE(S)

1. Provide alternative direction to staff.

### ATTACHMENT(S)

1. Bid comparison