

# City of Hesperia

## STAFF REPORT



**DATE:** June 20, 2017  
**TO:** Mayor and Council Members  
**FROM:** Nils Bentsen, City Manager  
**BY:** Rachel Molina, Assistant to the City Manager  
Julie Ryan, Management Analyst  
**SUBJECT:** Federal Legislative Consulting Services

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### RECOMMENDED ACTION

It is recommended that the City Council authorize the City Manager to execute a Professional Services Agreement with Tony Strickland ("TS") Consulting for Federal Legislative Consulting Services for one year effective July 15, 2017 and ending June 30, 2018.

### BACKGROUND

For many years, the City of Hesperia has utilized the services of federal and state legislative advocates to assist in the organization's legislative goals and objectives. For the past four months TS has provided consulting services regarding federal government issues affecting the City of Hesperia and has worked to secure transportation funding and support for the upcoming Transportation Investment Generating Economic Recovery (TIGER) grant to which the City will be applying.

### ISSUES/ANALYSIS

TS is a California corporation specializing in government relations services with its primary emphasis to counsel and advise its clients on the development and implementation of government issues and funding opportunities. TS proposes federal consulting services for \$6,000 per month plus \$400 per month for expenses.

The City's contract is due to expire July 15, 2017. Staff recommends approval of the new contract through June 30, 2018 and believes that TS Consulting Scope of Work and monthly fee (attached) is commensurate with the work they have performed to date.

### FISCAL IMPACT

Should Council approve the contract, the monthly fee to contract with Tony Strickland Consulting is \$6,500 or \$78,000 for Fiscal Year 2017-18 plus the \$400 monthly allowance for expenses. The consulting service is not in the proposed budget for Fiscal Year 2017-18. Therefore, additional appropriation authority in the amount \$82,800 will be requested from Council during the first quarter review.

### ALTERNATIVES

1. Provide alternative direction to staff.

### ATTACHMENT

1. Attachment 1 - Scope of Services