

# City of Hesperia

## STAFF REPORT



**DATE:** March 17, 2020

**TO:** Mayor and Council Members  
Chair and Commissioners, Community Development Commission

**FROM:** Nils Bentsen, City Manager

**BY:** Rod Yahnke, Economic Development Manager  
Jennifer M. Shove, Administrative Analyst

**SUBJECT:** Amendment to Agreement with RA Cohan Commercial Real Estate Services

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### RECOMMENDED ACTION

It is recommended that City Council and Commissioners of the Hesperia Community Development Commission (HCDC) approve and authorize an amendment for an additional \$12,000 to Agreement 2017-18-053 with RA Cohan Commercial Real Estate Services (RA Cohan), for a total not-to-exceed contract of \$62,000.

### BACKGROUND

In January 2018, the Economic Development Department contracted with RA Cohan for his professional relationships and expertise in the commercial brokerage industry to assist the department with attraction efforts in the retail industry.

### ISSUES/ANALYSIS

Currently there are not enough funds on the contract to pay RA Cohen for the time left on the contract. Funding in the amount of \$12,000 will pay consultant through the termination of their Agreement on June 30, 2020.

### FISCAL IMPACT

Sufficient budget exists in the FY 2019-20 Budget.

### ALTERNATIVE(S)

1. Provide alternative direction to staff.

### ATTACHMENT(S)

None.