

City of Hesperia STAFF REPORT



DATE: August 04, 2026

TO: Mayor and Council Members

FROM: Rachel Molina, City Manager

BY: Cassandra Sanchez, Director of Public Works/City Engineer
Tina Souza, Senior Project Manager
Dena Alcayaga, Assistant Project Manager

SUBJECT: Authorization to Purchase Materials for the Traffic Signal- Seventh Avenue and Sequoia Street, C.O. 7173 Project

RECOMMENDED ACTION

It is recommended that the City Council:

1. Approve the purchase of materials for the Traffic Signal- Seventh Avenue and Sequoia Street, C.O. 7173 project in amounts not to exceed \$209,780 with American Right-of-Way, Inc. and \$49,423 with SWARCO McCain, Inc.; and
2. Authorize the City Manager to execute the agreements and any other necessary documents for the purchase with American Right-of-Way, Inc and SWARCO McCain, Inc.

BACKGROUND

The Traffic Signal project located at Seventh Avenue and Sequoia Street includes improving the intersection of Seventh Avenue and Sequoia Street with a new signal, lighting, and any roadway widening to accommodate turn pockets. Currently, the intersection of Seventh Avenue and Sequoia Street only has stop signs along Sequoia Street. Because of the increase in traffic volume, there have been collisions in the area. Establishing a signalized intersection will improve safety as well as traffic movements.

On October 6, 2024, the San Bernardino County Chief Executive Officer executed a Contract No. 24-1049 with the City of Hesperia to provide funding through American Rescue Plan Act (ARPA) Coronavirus State and Local Fiscal Recovery Fund (CLFRF), Assistance Listing Number 21,027/Federal Assistance Identification Number SLFRP-0154. The agreement provides funding in the amount not to exceed \$225,000 for the project design and \$400,000 for materials.

To avoid project delays associated with extended manufacturing lead times, the intent of the grant is for the City to procure traffic signal materials in advance so that construction may begin promptly once a contractor is awarded a construction contract. Materials include, but are not limited to, traffic signal poles, mast arms, luminaires, signal heads, signs, pedestrian push buttons and poles, pedestrian signal heads, the traffic signal control cabinet, battery backup system, EVP equipment and other related components.

ISSUES/ANALYSIS

A formal solicitation for the Traffic Signal- Seventh Avenue and Sequoia Street Project materials was advertised through Public Purchase, the City's online procurement platform, beginning July 8, 2026. More than 12,000 suppliers and contractors were notified of the solicitation. Bid opening occurred on July 20, 2026; however, no bids were received.

Pursuant to California Public Contract Code Section 20166, when no bids are received in response to a properly advertised solicitation, the legislative body may have the project performed without further complying with the competitive bidding requirements. Accordingly, staff solicited quotations from ten qualified companies to obtain competitive pricing to maintain the project schedule and meeting grant procurement deadlines.

The City has standardized its traffic signal infrastructure using SWARCO McCain, Inc. traffic signal control cabinets. To maintain consistency, simplify maintenance, and ensure compatibility with the City's existing traffic signal system, the control cabinet and battery backup system are being procured directly from SWARCO McCain, Inc., the sole-source manufacturer of the required equipment, in an amount not to exceed \$49,423.

Of the ten companies contacted, two could supply all of the required materials and submitted quotations: American Right-of-Way, Inc. and Bear Electrical Solutions. American Right-of-Way, Inc. was the lowest responsible and responsive quotation for all remaining materials such as traffic signal poles, mast arms, luminaires, signal heads, signs, pedestrian push buttons and poles, pedestrian signal heads, EVP equipment, and other related components.

Company	Total Quote
American Right-of-Way	\$209,780
Bear Electrical Solutions	\$294,410

CITY GOAL SUPPORTED BY THIS ITEM

Capital Improvement – Continually evaluate capital improvement priorities.

FISCAL IMPACT

Funding for the Traffic Signal- Seventh Avenue and Sequoia Street, C.O. 7173 project is budgeted in the Fiscal Year 2026-27 Capital Improvement Program Budget under the ARPA CLFRF grant from the County.

ALTERNATIVE(S)

1. Provide an alternative direction to staff.

ATTACHMENT(S)

None