

City of Hesperia STAFF REPORT



DATE: April 7, 2026

TO: Mayor and Council Members

FROM: Rachel Molina, City Manager

BY: Casey Brooksher, Assistant City Manager
Keith Cheong, Deputy Finance Director
Lorraine Carmona, Budget/Finance Specialist

SUBJECT: OpenGov, Inc. for Financial Reporting and Budgeting & Planning Software Contract

RECOMMENDED ACTION

It is recommended that the City Council authorize the City Manager to enter into a five-year (5) agreement with OpenGov, Inc. (OpenGov), in an amount not-to-exceed \$289,516, to continue providing software pertaining to its financial transparency portal and the development and preparation of the City's budget.

BACKGROUND

OpenGov is a cloud-based software company providing enterprise resource planning tools specifically for state and local governments, school districts, and special districts. OpenGov allows governments to easily create and share internal operational reports, combining financial and nonfinancial data from numerous sources to develop and monitor the annual budget, keep residents, staff, and Council informed, and streamline workflows from the budgeting process to long-term financial planning.

In FY 2015-16, the City began utilizing OpenGov's financial transparency portal, which is an interactive tool that allows the citizens to view, as well as create and develop custom reports based on the City's audited financial statements, as well as the adopted budget.

In 2022, the City acquired Budgeting & Planning Suite (*Operating & Capital Budgeting Builder, Stories, Online Budget Book, Workforce Planning-Personnel Cost Forecasting*), an integrated budgeting solution that aggregates and synchronizes financial and non-financial data. This suite streamlines and transforms the budget process from the initial stages of planning and personnel forecasting through to final publication while enabling collaboration throughout.

The software includes multi-year and personnel forecasting, and an electronic budget book that links to financial and non-financial data as appropriate. This system currently serves as a single point of access and information for the City's budget.

ISSUES/ANALYSIS

As the current OpenGov contract is set to expire on June 30, 2026, a new five-year contract is recommended. This contract will continue to advance the Citywide priority of fostering a responsive and trustworthy government by allowing for the more rapid production of budget

documents, facilitating real-time language translation of those documents, and allowing the public to view and explore the data underlying budgetary documents.

CITY GOAL SUPPORTED BY THIS ITEM

Financial Health - Maintain a balanced budget and adequate reserves.

FISCAL IMPACT

Annual funding for the first year of the five-year agreement will be included in the Fiscal Year (FY) 2026-27 Proposed Operating Budget. Funding for each subsequent year of the agreement will be included in the annual budgets (FY 2026-27 through FY 2030-31).

ALTERNATIVE(S)

1. Provide alternative direction to staff.

ATTACHMENT(S)

None